

City of Palm Coast, Florida

Agenda Item

Agenda Date: August 1, 2023

Department	INFORMATION TECHNOLOGY	Amount
Division		Account #
Subject	RESOLUTION 2023-XX APPROVING A CONTRACT FOR MANAGEMENT OF THE RALPH CARTER PARK CELL TOWER WITH DIAMOND COMMUNICATIONS, LLC	
Presenter: Doug Akins, Director of IT		
Attachments: 1. Resolution 2. Draft Contract		
Background: Council Priority: B. Safe and Reliable Services <u>UPDATED BACKGROUND FROM THE JULY 11, 2023, WORKSHOP MEETING:</u> City Council received a presentation on this item at their July 11, 2023, Workshop Meeting. The agreement has been revised and is attached to this item for Council consideration. <u>ORIGINAL BACKGROUND FROM THE JULY 11, 2023, WORKSHOP MEETING:</u> The City of Palm Coast owns a flagpole tower located at Ralph Carter Park, with T-Mobile as the only carrier on that tower. Verizon has approached Diamond Communications about locating on that tower. The City would like to enter into an agreement with Diamond Towers for them to manage the Ralph Carter Park tower. This agreement will allow them to negotiate a contract with Verizon for collocating on the tower and allow them to market the tower to other carriers. Under the agreement, the City would retain 100% of its revenue for the existing carrier. For any carrier Diamond brings to the tower the City would receive 65% of the revenue from those carriers. The City strongly encourages carriers to collocate on towers as it can reduce the number of towers needed in an area.		
Recommended Action: ADOPT RESOLUTION 2023-XX APPROVING A CONTRACT FOR MANAGEMENT OF THE RALPH CARTER PARK CELL TOWER WITH DIAMOND COMMUNICATIONS, LLC		